



VANCOUVER 2021

Like nowhere else. Like nobody else.

Join us June 13-17, 2021.

You work like nobody else and once again Cigna is ready to reward you. How? By sending you to a place like nowhere else — Vancouver! Here, the best of civilization and nature come together as you wander from historic Gastown and Granville Island Public Market, right into Stanley Park to the alpine playgrounds of Grouse Mountain. You'll enjoy exceptional dining and sightseeing just steps from your world-class accommodation.

How to qualify.

Qualification period is March 1, 2020–February 28, 2021. Earn 300% of Issued Annualized Premium (IAP) for supplemental health, hospital, accident and whole life. Earn 100% of IAP for Medicare Supplement. No cap on qualifiers.

Who will qualify.

All national marketing organizations (NMOs) with a minimum of \$7,500,000 in production credits will be able to bring one qualifier and a guest. All NMOs that reach a minimum of \$15,000,000 in production credits will be able to bring two qualifiers and a guest for each.

All recruiting agencies with a minimum of \$2,000,000 in production credits will be able to bring one qualifier and a guest.

All agents with a minimum of \$225,000 in production credits will be able to bring one qualifier and a guest.



Vancouver's neighborhoods are diverse and rich with culture.



The Capilano Suspension Bridge offers a unique experience.



See jaw-dropping views from the summit of Grouse Mountain

Together, all the way.®



Official rules.

1. You and your guest will enjoy 5 days/4 nights at Fairmont Pacific Rim, from June 13–June 17, 2021.
2. Qualification period: March 1, 2020 through February 28, 2021.
3. Agents with a minimum of \$225,000 in production credits during the qualification period, based on personal production, can qualify.
4. Recruiting agencies with a minimum of \$2,000,000 in production credits during the qualification period will earn a trip for one agency representative and a guest.
5. National marketing organizations (NMOs) with a minimum of \$7,500,000 in production credits during the qualification period will earn a trip for one agency representative and a guest. NMOs with a minimum of \$15,000,000 in production credits during the qualification period will earn a trip for two agency representatives and a guest for each.
6. Supplemental products (Cancer, Heart, Accident, Critical Illness, Hospital Indemnity, and Whole Life) earn 300% Issued Annualized Premium (IAP).
7. Medicare Supplement products earn 100% of Issued Annualized Premium (IAP) for production credit.
8. Products sold through our Cigna Supplemental Benefits Worksite Solutions channel are not eligible for trip credit.
9. Insurance application must be signed between March 1, 2020 and February 28, 2021, and received at the home office by March 7, 2021.
10. Business must be in force when eligibility is being determined.
11. The 2021 Cigna Supplemental Benefits (CSB) Incentive Trip is subject to all applicable federal, state and local laws and regulations. Void where prohibited by law.
12. Agent's policyholder book of business must demonstrate the ability to achieve and maintain a minimum of 70% retention during the contest period. Cigna calculates retention by dividing active/issued.
13. All replacements and business written on agent or immediate family members does not count toward qualification.
14. Cost of trip will count toward earnings, will be taxed accordingly and is not redeemable for cash.
15. Trip is for qualifying agent and one adult guest (21 years or older). Children are not allowed as guests.
16. Trip is not transferable, nor can it be rescheduled or substituted.
17. Agents can qualify for this trip only once. Contact your upline to determine eligibility.
18. Cigna and its affiliates hold no liability during the qualification period or the trip itself.
19. Cigna reserves the right to revise the qualification rules (including qualification based on agent's time of appointment) at any time without notice and also reserves the right to terminate the promotion. Location, dates and hotel are subject to change at Cigna's discretion.
20. Agent must be in good standing with Cigna and not violate the terms the Agent Agreement.
21. Agent production numbers shown in other sources may include production with other products that do not qualify for this trip.
22. Only business personally produced by the agent counts toward personal production credit.
23. Cigna will make all determinations regarding the trip, including, but not limited to, whether an agent is qualified. Cigna's decisions will be final and conclusive.
24. Agents and their guests will be responsible for acquiring passports before the trip.
25. You and your guest must have a valid passport as of March 2020, when we begin to book your flights.
26. The passports must be valid through six months past the date you and your guest re-enter the U.S. For example, if the trip ends June 17, 2021, and you are returning home that day, your passport must not expire before December 17, 2021.
27. We cannot book flights or take any guests that do not have a valid passport based on the rules above.



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