



WE MISS YOU

COME BACK AND ENJOY A BONUS FOR YOUR NEXT SOLD CASE

August 1, 2018 – January 31, 2019

We've noticed it's been a while since you've sold a case with us.
We miss working with you and want you back!

EARN A BONUS WHEN YOU SELL YOUR FIRST CASE IN OVER 12 MONTHS:

Earn \$500
for a specialty* case

Earn \$1,000
for a medical case

Eligible cases: At least two enrolled and fewer than 51 eligible employees with effective dates from August 1, 2018 through January 31, 2019.

[Bonus provisions >](#)

Humana[®]

**Specialty case must include dental as a line of coverage.*

For more information on Humana's commission and bonus offerings, contact your Humana sales executive.

Provisions below apply to all bonuses described in this flyer:

Only one "Welcome bonus" per Agency of Record will be paid during the bonus period. Bonus will be paid based on the first case received.

Specialty case must include dental as a line of coverage.

To qualify for this bonus, cases must be enrolled electronically using an electronic enrollment vendor, or Humana's list enrollment in conjunction with online quoting. As new electronic vendors become available, this provision is subject to change during this bonus period.

This bonus will be paid to the Agent of Record within 45 calendar days after the end of the initial effective month of all business.

Bonus offerings are subject to current product availability by state.

All lines of coverage are subject to availability by case size and underwriting approval.

Specialty Lines of Coverage are: Group term life (including AD&D), group term supplemental life (including AD&D), group vision (including voluntary vision), and group dental (including voluntary dental).

Under applicable law, agents may be required to disclose to the insured or applicant their compensation including base commissions, bonuses, incentives, or other forms of remuneration for which the agent is eligible for the sale or renewal of insurance products.

The bonus offering(s) in this document are "Promotional Bonuses" as described in the Appendix to the Producer Partnership Plan (PPP). Please refer to the General Policies for Humana's Promotional Bonuses in the Appendix to the PPP for more information.

Confidential. For Humana agent/agency use only. This material, including any subpart(s), is not to be used as marketing and is not to be provided to a prospect, an applicant, member, group, or the general public.

