



NSS Life
Family Matters...

2019 INCENTIVE TRIP



Montego Bay, Jamaica

SUNDAY, MARCH 22, 2020 – SATURDAY, MARCH 28, 2020

Located on the lively island of Jamaica, Iberostar Rose Hall Suites can be found on the coast of one of the best beaches in the world. This 5-star Montego Bay resort will quickly become your favorite destination for family vacations, a romantic getaway, or your next business convention. Guests can spend all day adventuring the island and return to a resort prepared to pamper with spacious guest rooms, delicious dining, convenient amenities, and upscale facilities. Forget your routine and enjoy the magic of Montego Bay at Iberostar Rose Hall Suites.

BEST POOLS IN JAMAICA

The best way to cool off from the warm Jamaican sun is to hop into a refreshing pool. Guests of Iberostar Rose Hall Suites are in luck, with a variety of pool options available at this Montego Bay resort. Float along the lazy river, play a fun sport or game in the activity pool or relax in the infinity pool which conveniently features a pool bar. The indoor jacuzzi is also available for relaxation.

RESTAURANTS IN MONTEGO BAY

Food lovers will find themselves at home at Iberostar Rose Hall Suites with the best 5-star à la carte and buffet restaurant options located on resort grounds. Local cuisine is known for their love of spice, try traditional Jamaican dishes to add a little kick to your palette. If you prefer to leave the heat to the Jamaican sun try some cheesy Italian meals, American favorites, fresh Mediterranean recipes, or mouthwatering cuts at the steakhouse.

FAMILY FRIENDLY RESORT

Have an unforgettable family vacation in Montego Bay, Jamaica. The younger guests will delight in facilities specially adapted for children. The kid's pool, water park, and playground provide plenty of fun under the sun. For access to plenty of toys and fun activities, the kids can head to the Star Camp. From guest rooms created to fit your family's needs to entertainment that everyone can enjoy, Iberostar has created the resort your family deserves.

GUEST ROOMS

Discover a paradise within the comforts of your accommodation at Iberostar Rose Hall Suites. Each of the 11 room types has been expertly decorated and consist of the necessary vacation amenities along with the most comfortable sleeping and living arrangements. All guest rooms feature a private balcony that gives their vacationer a beautiful tropical view and access to this All-Inclusive resort spa's wet areas. Upgrade your suite for even more exclusive features.

ENTERTAINMENT PROGRAM

This All-Inclusive resort features entertainment for everyone in your group to enjoy. The on-site theater puts on two shows a night, one specially adapted for kids, and the other made to enjoy as a family. When you want to have an adults' getaway head to the nightclub for premium cocktails and plenty of dancing.

SPA SENSATIONS FOR A HEALTH & WELLNESS EXPERIENCE

Treat yourself to a wellness experience for adults at the spa. With your stay in this All-Inclusive Montego Bay resort you can enjoy its wet areas which include various dynamic pools that focus on hydrotherapy to quite literally wash away your worries. As a world-class full-service spa each treatment, massage, and facial, is catered to your specific needs.

YOU CAN'T LEAVE IBEROSTAR ROSE HALL SUITES WITHOUT...

CATCHING A LIVE SHOW

The vibrant city of Montego Bay, Jamaica, comes alive at night with live entertainment at Iberostar Rose Hall Suites. Talented actors, dancers, and singers will showcase musical productions, comedy, local entertainment, and lots of interactive bits. With two showings per night, each night on vacation will feel like a celebration.

PLAYING IN THE OCEAN

Although there are plenty of things to do in this Montego Bay resort, trying out a water sport is a must. The Caribbean provides the ideal backdrop for scuba diving, snorkeling, excursions, and parasailing. With a diving center located at the resort and concierge service, your exciting plans in Jamaica are quickly turned into reality.

SHOPPING FOR LOCAL SOUVENIRS

Take a complimentary shuttle service from the resort to the local shopping area for plenty of souvenirs, local artisan work, and plenty of handmade crafts. You are guaranteed to find one-of-kind keepsakes to take home and remind you of your vacation in Iberostar's Montego Bay resort.

THE BEST-KEPT SECRET

Access to Iberostar Rose Hall Beach. A few steps away lies a whole new paradise for guests to discover. With your stay at this All-Inclusive resort in Montego Bay, you also have access to all the facilities located within Iberostar Rose Hall Beach. Never run out of dining, entertainment, or pool options during your vacations in Jamaica.



HOW DO I QUALIFY FOR THIS TRIP?

Producers qualify for the Jamaica trip by earning 20,000 production bonus points. All business issued in 2019 (from 1/1/19 to 12/31/19) will count. You can keep track of your points by looking at your monthly production report.

WHAT IF I DON'T FINISH WITH 20,000 PRODUCTION POINTS?

You can earn a portion of the trip. If you have at least 17,500 points we will pay for 75% of the trip; 15,000 points would earn 50% of the trip.

WHAT IF I CAN'T MAKE THE TRIP ON THOSE DATES?

There are no alternate dates or cash payments in lieu of the trip. We want you to join us on a well-deserved vacation with your guest. Plus the camaraderie of your peers and sharing of ideas.

PRODUCTION BONUS POINT CALCULATIONS:

1. NSS Life's Agent Production Bonus Program is a reward that is built on a point system of New Business Sales and Internal Transfers to new NSS Life Certificates within a calendar year.
2. The premium dollars received throughout the year on all new business are multiplied by a percentage rate base on plan type, to produce your bonus points. Example: \$100,000 premium received on a Preferred 8 Annuity multiplied by the credited percentage of 1.75% yields 1,750 Bonus Points.

POINT CREDITING:

PLANS CREDITED PERCENTAGE

- Life Insurance 110% of 1st year premium
- Single Premium Life Insurance* 10% of premium
- Preferred 5 & 8 Annuities 1.75% of 1st year premium
- Optimum 3 Annuities 1.00% of 1st year premium
- Preferred Choice Annuities No Production Bonus Credit
- Immediate Annuities (SPIA) No Production Bonus Credit

3. Once the 12,000 Production Points is achieved, the agent then qualifies for a Production Bonus cash reward. The Production Bonus credits sales between January 1st and December 31st. The 2019 Bonus will be paid mid-February 2020.

4. Five (5) levels determine bonus payment. Each level achieved applies an increased percentage. Dollar amount of the Bonus is calculated by multiplying the Total Bonus Points Earned by the Percentage at that level.

PRODUCTION BONUS AWARD TABLE

BONUS POINTS PERCENTAGE

12,000 – 19,999	5%
20,000 – 29,999	6%
30,000 – 39,999	7%
40,000 – 49,999	8%
50,000+	9%

EXAMPLE: Total Production Points achieved – 30,000 x 7% = \$2,100.00 cash reward.

* Includes Single Premium Life, 3 Pay Life and Youth Term – Single Premium Plans